COMPANY PROFILE

Regional expertise. International reach.

KAIROS combines regional market knowledge with more than four decades of senior casino operating experience across Australia and Asia.

Based in Vientiane, Lao P.D.R., KAIROS provides gaming equipment, distribution, technical coordination and advisory services to casino operators and gaming projects across Southeast Asia and selected international markets.

GAMING EQUIPMENT • DISTRIBUTION • TECHNICAL SUPPORT • CONSULTING

OPERATOR-LED

Commercially practical solutions shaped by real casino-floor experience.

REGIONALLY GROUNDED

Established knowledge of Southeast Asian gaming markets.

INTERNATIONALLY CONNECTED

Able to support selected international projects where KAIROS adds value.

KAIROS | Vientiane, Lao P.D.R. | www.kairosgaming.org

WHO WE ARE

KAIROS is an independent gaming equipment supply, distribution and advisory business serving casino operators, gaming projects and industry partners across Southeast Asia and selected international markets.

KAIROS combines product access with practical operating experience. The company supports projects from product evaluation and commercial structuring through logistics, installation, training, technical coordination and ongoing operational support.

Its approach is grounded in the realities of each market - regulation, importation, infrastructure, player behaviour, product performance and the commercial requirements of operators and manufacturers.

CORE CAPABILITIES

- Electronic Gaming Machines (EGMs / slots)
- Electronic Table Games (ETGs) and stadium gaming
- Table gaming equipment and furniture
- Live table integration and supporting systems
- Casino management and gaming technology solutions
- TITO, consumables, spare parts and related equipment
- Installation, commissioning and training
- Technical coordination, service and maintenance

COMMERCIAL & PROJECT SUPPORT

- Outright sale, lease, revenue share and hybrid structures
- Product specification and commercial proposal development
- Pre-opening planning and operational readiness
- Gaming-floor and product performance review
- Market-entry support and regional representation
- Supplier, logistics and installation coordination
- Ongoing account and after-sales support

THE KAIROS DIFFERENCE

KAIROS approaches distribution from the operator's perspective. Product reliability, floor performance, commercial viability, technical support and the quality of the long-term customer relationship all matter after the initial sale.

For manufacturers entering or developing regional markets, KAIROS provides local access, senior operating knowledge and practical execution. For operators, KAIROS provides access to suitable technology together with the commercial and technical support required to deploy it effectively.

PRODUCTS, TECHNOLOGY & REACH

KAIROS works with selected gaming technology manufacturers whose products complement the requirements of regional casino and gaming operations. Current product relationships include Gambee, Spintec and LT Game. KAIROS is not limited to these brands and may source other suitable manufacturers and solutions to meet a client's requirements.

GAMBEE

Electronic multiplayer gaming technology and table game solutions.

SPINTEC

Electronic table game solutions across live, automated and multigame formats.

LT GAME

Electronic table games, live multi-game solutions and casino technology.

REGIONAL EXPERTISE. INTERNATIONAL REACH.

KAIROS has established practical experience across Laos, Cambodia, Vietnam and the Philippines. These markets form the company's core area of regional knowledge and commercial activity.

Beyond Southeast Asia, KAIROS supports selected projects in South Asia, Europe and other markets through established supplier and industry relationships.

CORE MARKETS

LAOS	CAMBODIA	VIETNAM	PHILIPPINES	INTERNATIONAL

Regional knowledge defines where KAIROS is strongest; international relationships extend where the company can add practical value.

WHY KAIROS

OPERATOR EXPERIENCE

Commercial judgement shaped by decades of direct casino operating and management responsibility.

REGIONAL KNOWLEDGE

Practical understanding of market entry, customer requirements, logistics and operating conditions across Asian jurisdictions.

COMMERCIAL FLEXIBILITY

Capability to structure outright sale, lease, revenue-share and hybrid arrangements to suit project requirements.

PRACTICAL EXECUTION

Support from product evaluation through delivery, installation, training, technical coordination and ongoing account management.

LEADERSHIP

KAIROS is led by Paul Simmons, an international casino executive with more than 40 years of gaming industry experience across Australia and Asia. His senior career has included Burswood International Resort & Casino (now Crown Perth), Galaxy Macau, NagaWorld Cambodia and Silver Heritage Group.

His experience spans casino operations, electronic gaming, international business, project development and regional market expansion, providing KAIROS with an operator-led perspective on gaming equipment supply, distribution and advisory services.

SELECTED EXECUTIVE EXPERIENCE

Burswood / Crown Perth • Galaxy Macau • NagaWorld Cambodia • Silver Heritage Group

CONTACT

KAIROS

www.kairosgaming.org

Vientiane, Lao P.D.R.

Gaming equipment | Distribution | Technical support | Consulting

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